



Business Travel



Online Retail Sales



B2B Reseller



Tour Operator





Software for Growth™

QuadLabs is a premier travel technology specialist with a focus on delivering world-class products to the travel industry. Our products help our customers automate their business processes, optimize revenue stream and enhance their customer service experience. We understand the needs of the travel market in diverse geographies and are uniquely equipped to deliver best in class products with the shortest time to market.

Our engineering team has a relentless focus on delivering a scalable and reliable technology platform which can be the growth engine for aspiring travel companies.

We specialize in intelligent solutions which have a high degree of adaptability to distinct business processes within the travel domain.

Solution for



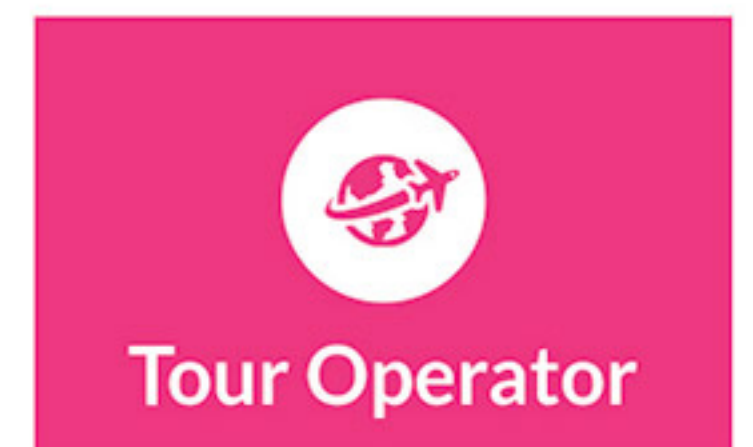
Business Travel



Online Retail Sales



B2B Reseller



Tour Operator

We help several medium and large size travel companies get the best out of their travel distribution business everyday.

QuadLabs empowers Business Travel, Online Retail Sales, B2B Reseller and Tour Operator to avail the benefits such as:

- ✓ Automate their operations to scale up
- ✓ Automation in consolidation, distribution and sales
- ✓ Better control of prices, products and staff
- ✓ Providing access to right content, right Availability at the right price
- ✓ Advanced Reports and Analytics



World's Leading Travel
Management Solutions Provider
at World Travel Awards



Middle East's Leading Travel
ERP Technology Provider
at World Travel Awards



World's Leading Travel ERP
Technology Provider
at World Travel Awards



Technology Consulting

QuadLabs Technology consultants are travel domain experts. With implementation experience across geographically dispersed customers, our consultants are proficient in solving complex problems and optimizing the way you use your technology. Using a combination of onsite and offsite consultancy we help optimize your extended IT team and ensure a high level of efficiency.



Travel System Procurement | Application Development and Conceptualization | Technology Implementation
Travel Process Automation | Database Management | Microsoft Technologies



Travel Process Outsourcing

Backed by our 11+ years of industry experience and Technology advantage, QuadLabs provides Business Process Outsourcing out of its state of the art facility in India. We have the ability to provide you with high quality Travel process outsourcing along with data analytics and progress tracking to monitor your day to day operations.



Ticketing and Quality Check | Reservations and Customer Service | Booking Queues and Processes
Duplicate booking check | Loyalty programs | Contract Management



Travel Business Analysts

At QuadLabs we have created specialized teams to separately handle and manage suppliers, third-party partners and back office integrations. We have built a substantial knowledge base in the travel technology domain, with over 90+ implementations and an over 95% success rate. Our team understands and has in-depth knowledge of various third party technology platforms that integrate into your Travel ERP solution to seamlessly work in sync to provide your customers with the best available options and availability.



Infrastructure research | Business Process Analysis | Audit and Gap Analysis
Deep field Specific Knowledge | Maintenance and Support





Business Travel

For a TMC, corporate travel agent and corporate solution provider QuadLabs has an online solution that takes care of the varied requests coming from their corporates. They can process and manage corporate enquiries and bookings with ease. Corporate employee profiling, travel policies and approval structure can be very well defined.



Travel Management
Company (TMC)



Corporate Travel
Agent



Corporate Solution
Provider

Our Offerings

- ✓ Self-booking tool for employee and travel manager
- ✓ Policy management and compliances
- ✓ Approval workflows
- ✓ Corporate profiling
- ✓ Expense management
- ✓ Corporate reporting and reconciliation
- ✓ Front desk sales / Point of sale
- ✓ Expense management for corporate employee
- ✓ Integration with Flight and Land product suppliers
- ✓ Corporate fare and deal code management
- ✓ Credit limit, deposit, corporate credit card and BTA payment options
- ✓ Policy and approval workflow management
- ✓ Cost center, projects, grades, division, branches, designations, travel category management

Ready to deploy products



Self
Booking Tool



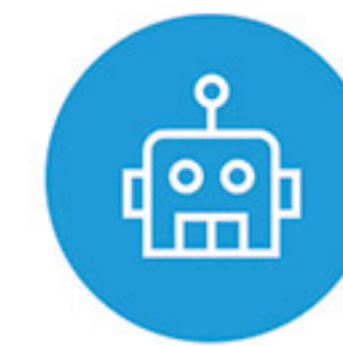
Corporate
Leisure



Mobile
App



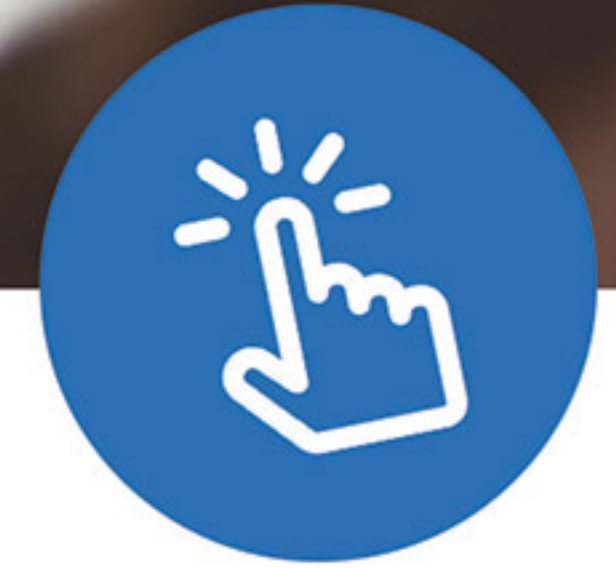
Global
Profiling



Robotics



Front
Desk



Online Retail Sales

For an online travel agent or a holiday company, who do retail sales through their website(s), front desk and counter sales, QuadLabs offers a solution through which they can go online, consolidate and automate their business processes including booking process, managing the bookings, staff and branch management.



Online Travel
Agent



Holiday
Company



Counter & Front Desk
Sales

Our Offerings

- ✓ B2C online booking portal
- ✓ Multi branded B2C websites
- ✓ Dynamic packaging (flight + Hotel)
- ✓ Flight booking engine
- ✓ Hotel and other land product booking engines
- ✓ Holiday booking engine
- ✓ Integrated CRM system
- ✓ Online payment gateway
- ✓ Integrated front desk solution
- ✓ Promo code management for marketing
- ✓ B2C profile management – My bookings, booking vouchers, cancelation
- ✓ Post sale support – Reschedule and cancelation
- ✓ Mid office system – Booking management, Front desk management, Supplier management, Service fee management
- ✓ Mobile application iOS and Android

Ready to deploy products



Online
Booking Engine



Mobile
App



MidOffice
& CRM



Contract Management
& Distribution



Package Management
& Distribution

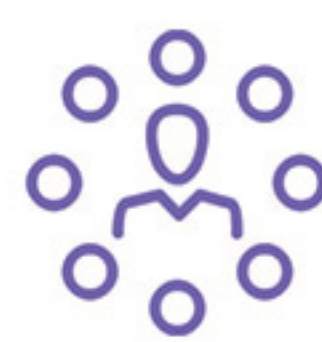


B2B Reseller

For a B2B reseller/ whole seller/ GSA, QuadLabs offers a solution through which they can consolidate, distribute and manage their inventory, bookings, business processes, subagents, distributors. Through a single online platform a B2B reseller can manage distribution channels along with their own staff and branches.



Consolidator



Aggregator



GSA

Our Offerings

- ✓ B2B agent dashboard
- ✓ B2B2B Distribution
- ✓ B2B2C white-label website
- ✓ Credit and deposited policy
- ✓ Multiple products to sell
- ✓ Credit and deposited policy, service fee management, supplier reconciliation
- ✓ Front desk sales channel for B2B
- ✓ Post-sales support – Reschedule and cancelation at mid-office level
- ✓ Mid office system – Booking management , Front desk management, Supplier management, Service fee management
- ✓ E-wallet for payments
- ✓ Automatic settlement & reconciliation
- ✓ MIS reporting & dashboard

Ready to deploy products



B2B
DashBoard



MidOffice
& CRM



Contract Management
& Distribution



B2C
White-label



Tour Operator

For an inbound/ outbound/ DMC operator, QuadLabs offers an online solution through which they can consolidate, distribute and manage their inventory, bookings and business processes. Through a single online platform a tour operator can manage their holiday/tour packages, sales channels, along with their own staff and branches.



Outbound Tour
Operator



Domestic Tour
Operator



Destination Management
Company (DMC)

Our Offerings

- ✓ Hotel and other land products contract management
- ✓ Holiday management - FIT & GIT packages
- ✓ Front desk sales channel
- ✓ Supplier management
- ✓ Itinerary builder
- ✓ Package booking engine
- ✓ Post sale management at mid-office level
- ✓ Negotiated / own contract management system for hotel, car, sightseeing, transfer etc.
- ✓ Costing as per departure city, passenger type and calendar dates
- ✓ Offer discounts based on booking- departure dates
- ✓ Package manifest and rooming list
- ✓ Mid office system – Booking management, Front desk management, supplier management, service fee management
- ✓ Reports and MIS

Ready to deploy products



Online
Booking Engine



Mobile
App



MidOffice
& CRM



Contract Management
& Distribution

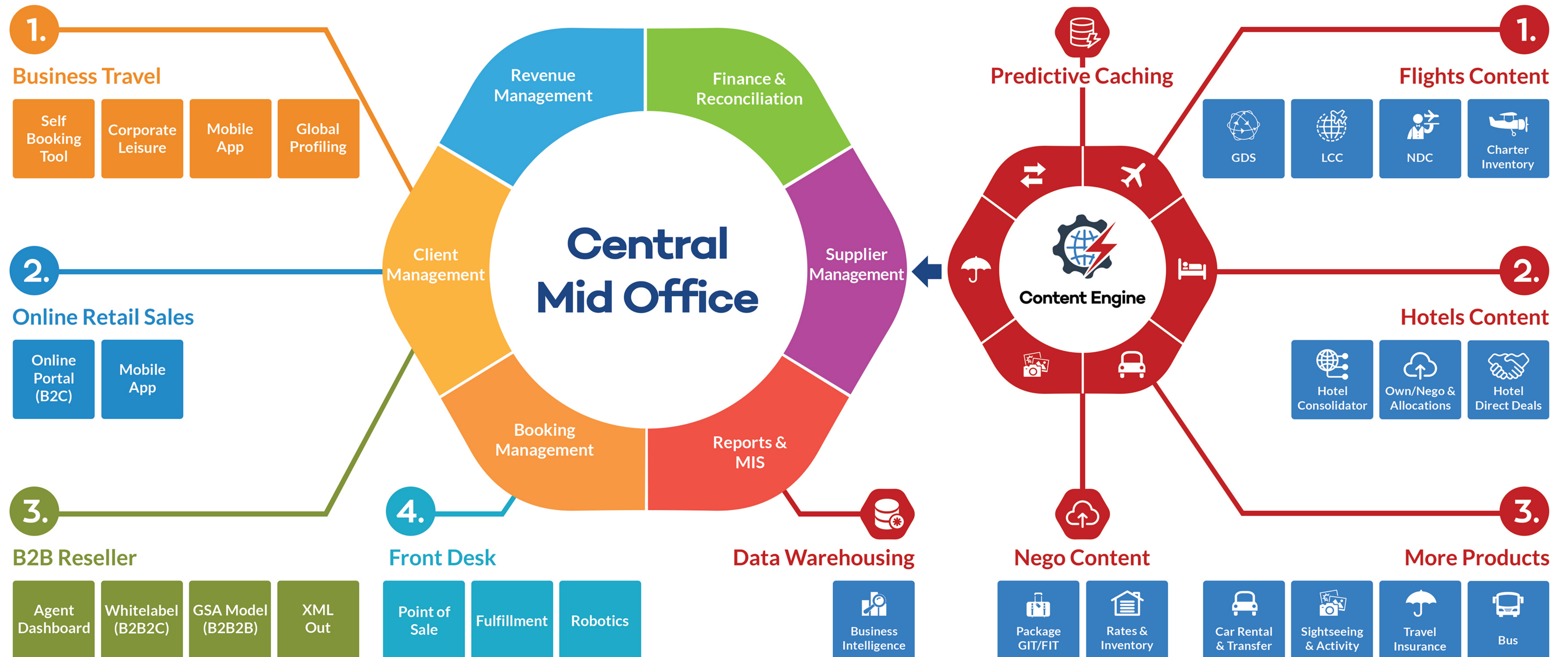


Flight Inventory
Management



Package Management
& Distribution

XChange Travel ERP



Empowering B2C Retail Sale, B2B Reseller, Tour Operator and Business Travel globally



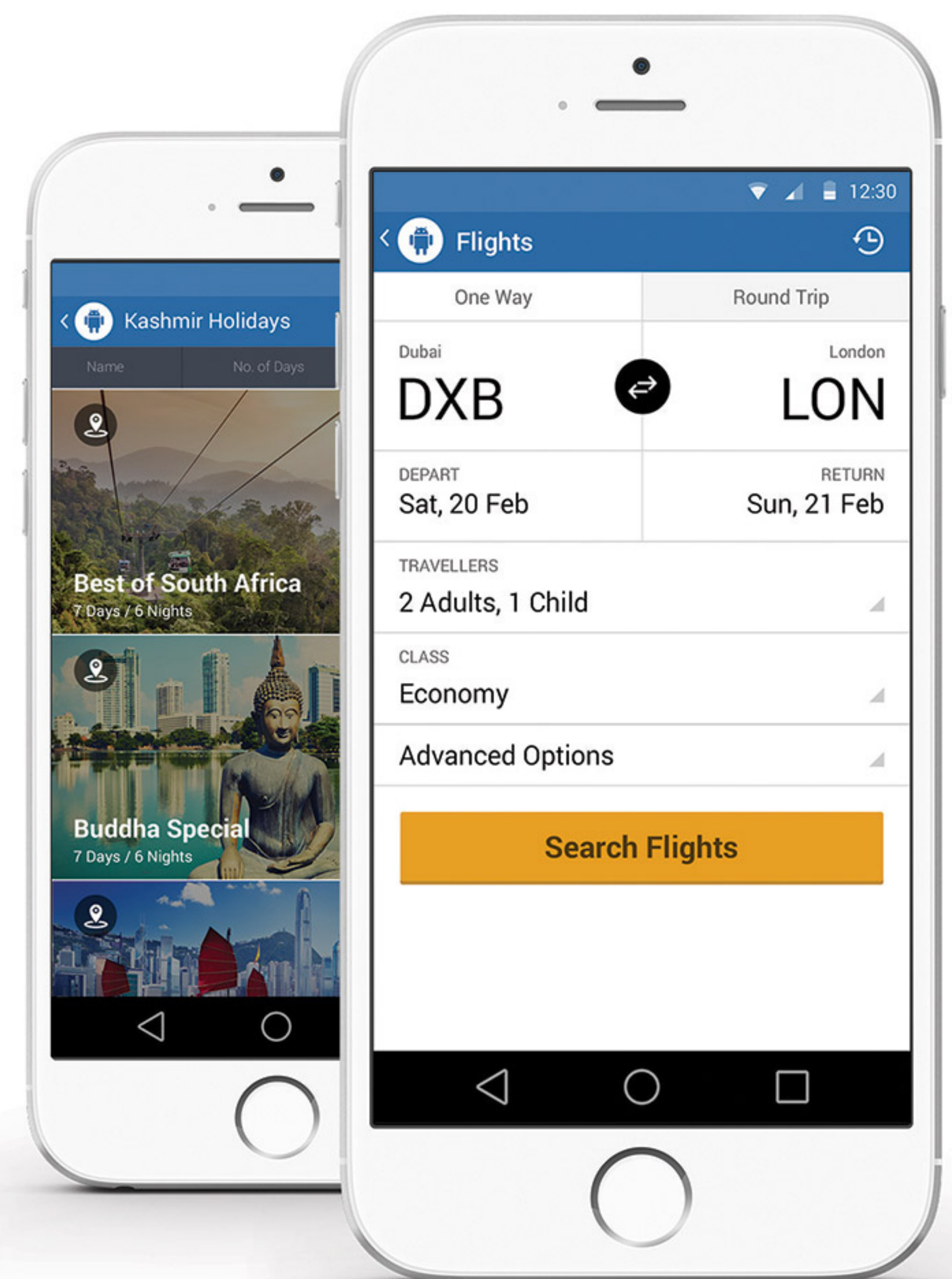
Mobile App

QuadLabs mobile app is a unified 'Mobile Distribution Platform' to distribute travel products seamlessly through the mobile channel. This platform connects to the central booking engine to fetch travel content and passes it on to the mobile interface. The user can search, book and pay for his travel itinerary with ease.



Product Features

- ✓ Available on multiple mobile operating platforms
- ✓ Have your own branded app
- ✓ Fast and easy booking process
- ✓ Live search for content
- ✓ Centralized connectivity with the booking engines
- ✓ Low bandwidth usage
- ✓ Rich and interactive user interface
- ✓ Encrypted data communication
- ✓ Integration with payment gateways
- ✓ User can view existing Bookings and e-Tickets/Vouchers



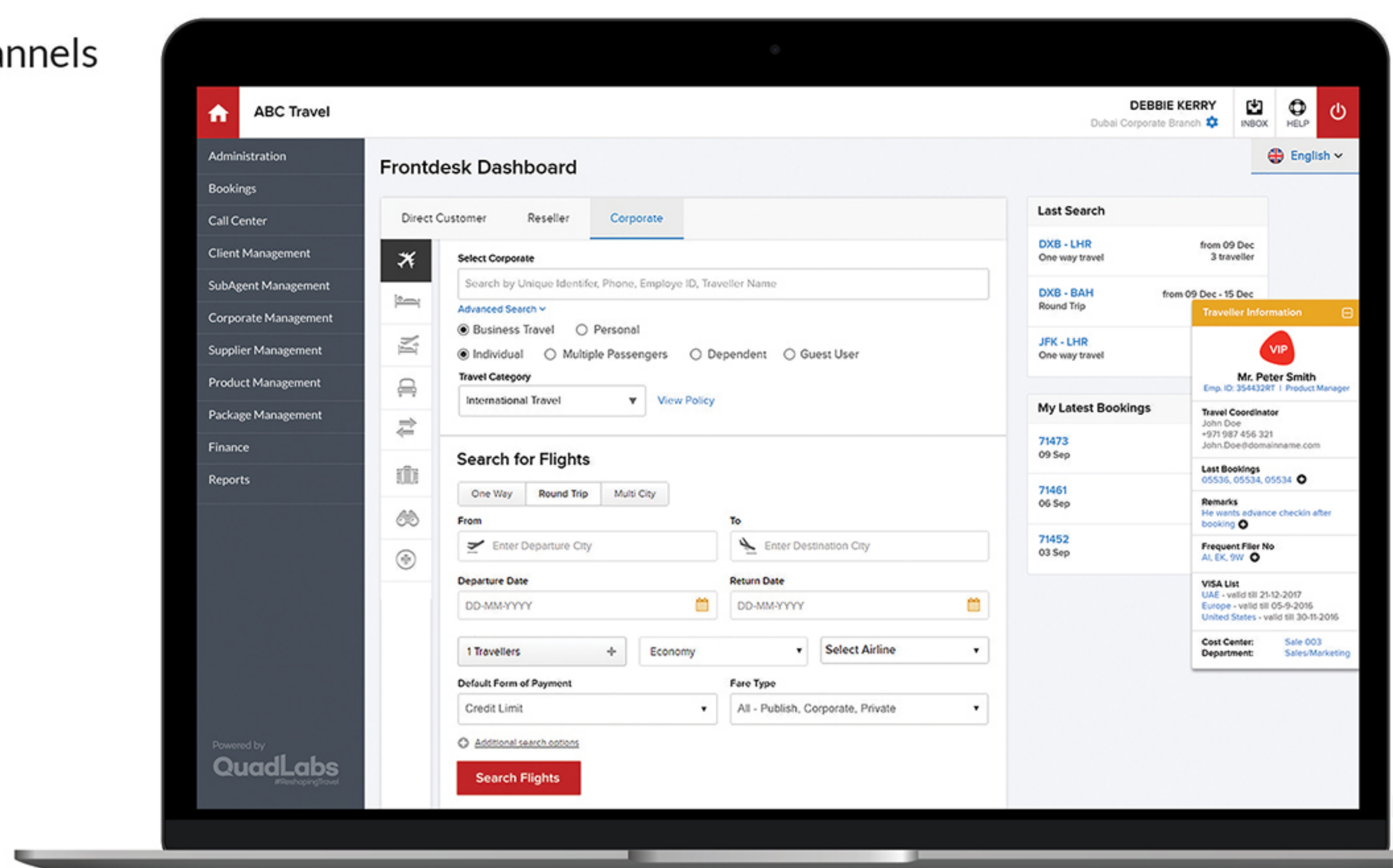


MidOffice & CRM

MidOffice is a "Central Booking Handling Interface" where bookings are received from point of sale channels and processed till the final document delivery to the customer. The system is strongly integrated with Booking Engine and third party tools. An administrative interface is provided to manage various attributes and components.

Product Features

- ✓ Centralized fulfillment and processing of bookings from multiple point of sale channels (B2C, B2B & B2E)
- ✓ In built Customer Relationship Management
- ✓ User friendly virtual booking card for booking processing
- ✓ Booking Management through various booking queues
- ✓ Comprehensive admin panel for managing the business processes
- ✓ Manage complex sale and purchase rules
- ✓ Define commission and markup for various sales channels
- ✓ Real-time supplier connectivity
- ✓ Direct connect to negotiated inventories
- ✓ Travel desk / Front desk / Call center interface
- ✓ End-to-end automation
- ✓ Auto invoicing and voucher generation
- ✓ Exhaustive Reporting System (Finance and Sales)
- ✓ Integration with third party tools



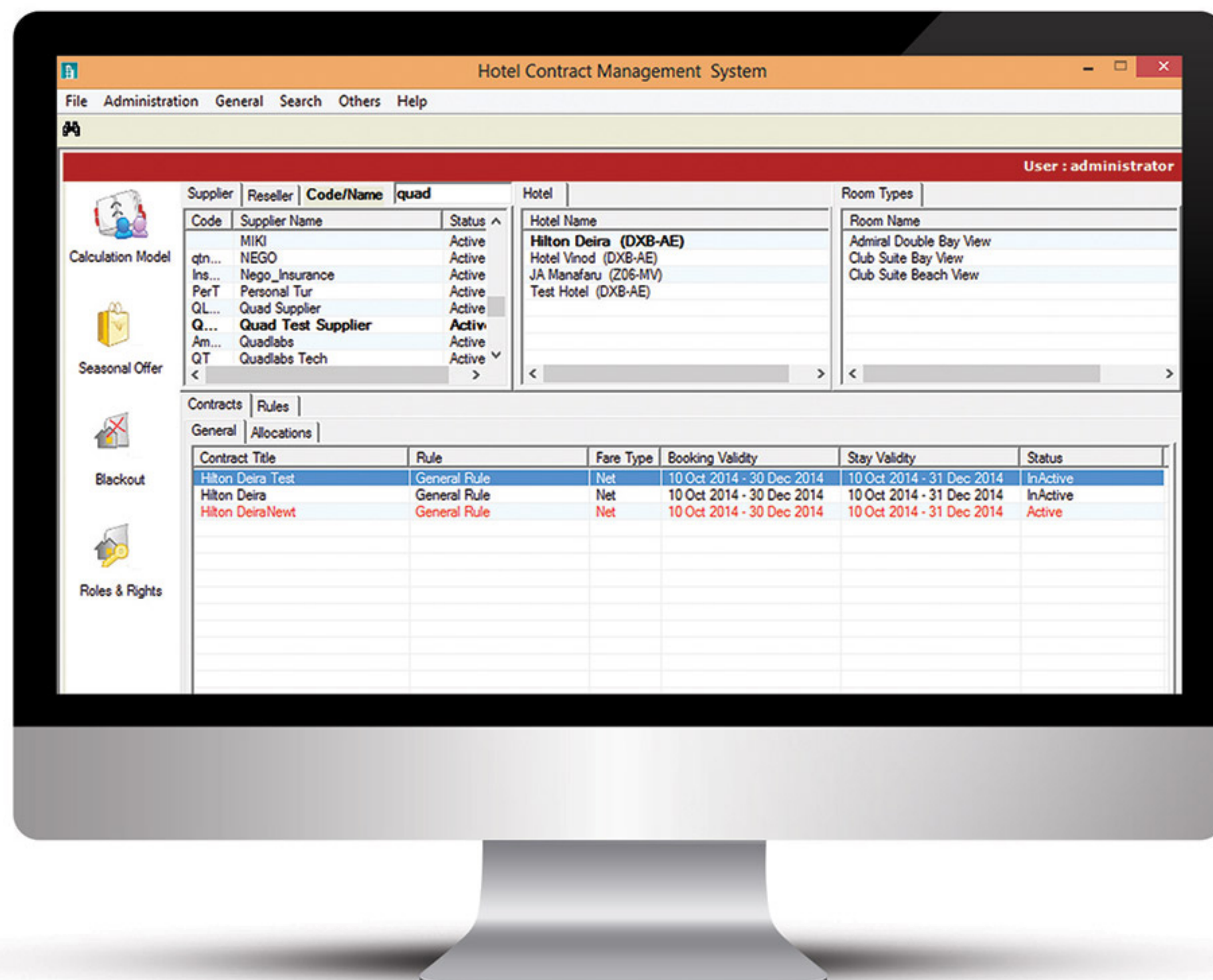


Contract Management and Distribution

Contract management and distribution system manages private and negotiated inventory for hotels, sightseeing, car rentals, travel insurance and transfers. It helps aggregators and consolidators to manage relationships directly with the suppliers. User can upload the contracted inventory with fares, allocations, special deals and discounts and distribute on various sales channels along with own mark-up and commission structure.

Product Features

- ✔ Independent modules for managing contracts of hotel, sightseeing, car rentals, travel insurance and transfer and distribution through various sales channels
- ✔ Centralized maintenance of private and negotiated contracts
- ✔ Allocation management for hotels, sightseeing and transfers
- ✔ Multi geography rates and allocation management
- ✔ Policies for complex rules and conditions
- ✔ Flexible seasonal offers, discounts and special deals
- ✔ Connectivity to XChange booking engine for fast and accurate retrieval with quality and validity checks
- ✔ Own XML out(Web Services) for distributing the content



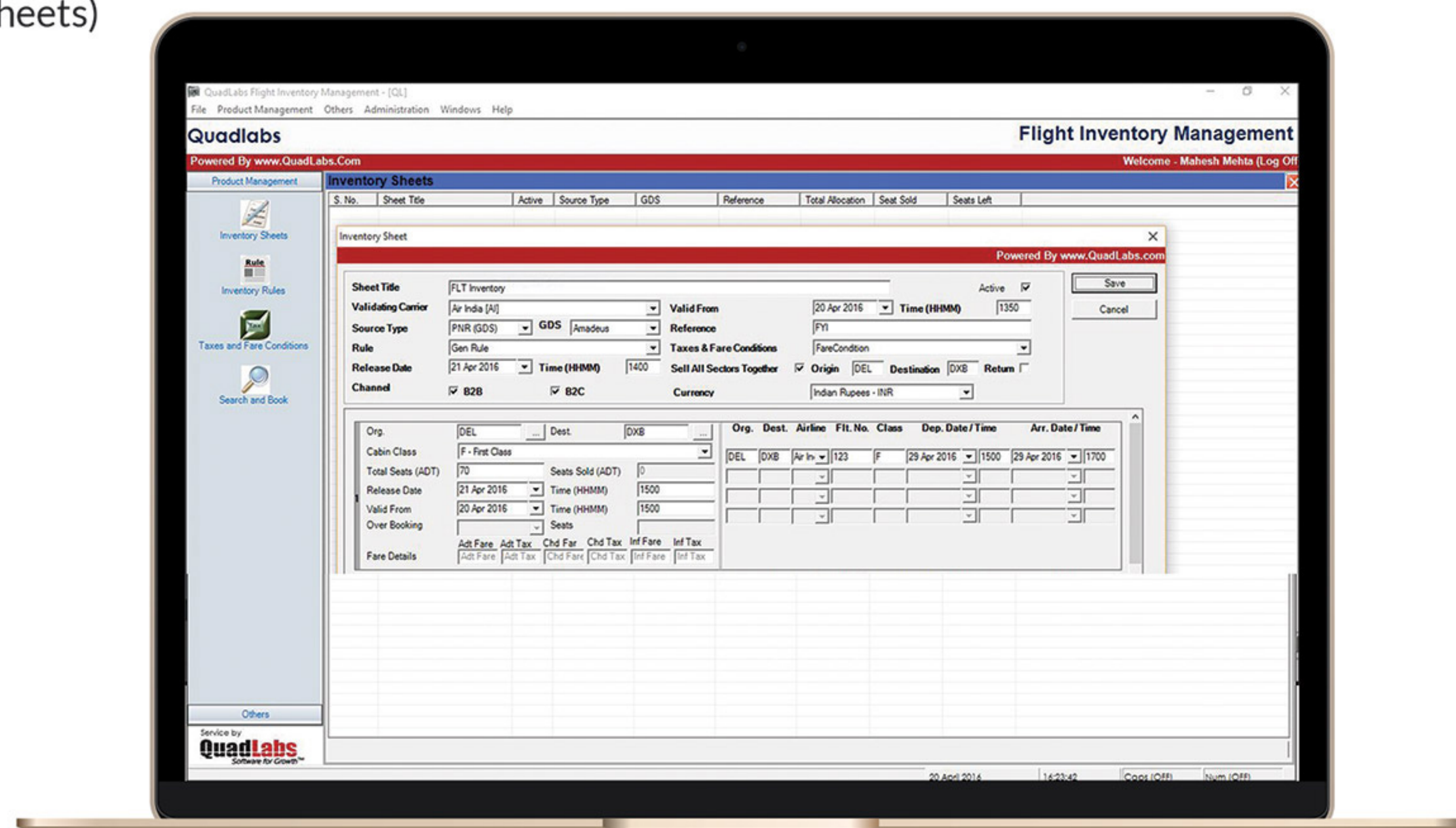


Flight Inventory Management System

Flight Inventory Management is state of art system to manage and distribute flight inventories through multiple sales channels. It provides functionalities to automate the distribution and price fluctuation depending upon the market demand. Air aggregators and charter resellers can manage the pre-purchased flight inventory centrally and then expose them for sale to the online portal, agent dashboard as well as through XML web services.

Product Features

- ✔ Flight inventory management and distribution
- ✔ Yield management with price fluctuation based on demand in the market
- ✔ Consolidator can manage pre-purchased flight inventory (or PNRs)
- ✔ Multi airline, multi sector flight inventory
- ✔ Manages multiple inventory sheets (fare sheets)
- ✔ Work with classes and cabins
- ✔ Can be integrated easily with any existing booking engines
- ✔ Manages taxes and fare conditions
- ✔ Real time inventory control
- ✔ Manage inventory release period





NDC Capability

QuadLabs is certified NDC developer. NDC is a standard described by IATA for the airlines to provide direct connects to the travel agents and technology companies around the world. These standards enhances the capability of communications between Airlines and Travel agents by providing full and rich airline content as well as providing transparent shopping experience. Travel Agents can access ancillary content along with last available seat with all possible fare types.

We have enabled NDC content in a hybrid structure so that it is merged with all other suppliers content and display together on all the sales channel in a generic form.

Advantages to Travel Intermediaries through NDC :



Ancillary Products

It will enable airlines to distribute their full product offers and to merchandize their baggage, seat choices and ancillary services. Travel agency can sell these content directly.



Cost Advantage

Direct communication between Travel Agents and Airlines will give them cost advantage on every booking.



Greater Transparency

Air travelers will benefit from greater transparency and access to all Airline offerings when shopping via a travel agent or any of the Online Travel Agencies.

Put your business on the fast track with QuadLabs

15

Years of Success

120+ Employees Worldwide

90+ Happy Customers

100+ Content Partners



HEADQUATER | INDIA



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#ReshapingTravel

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